

# AYSS International Newsletter May 2009



**AYSS**  
SUPERYACHT  
GLOBAL NETWORK

## Seatrade 2009



**Mark Soares (Bermuda Yacht Services) and Brian Donovan (Premier Marine Services, Nova Scotia)**

## Report from Brian Donovan

**Seatrade 2009 Miami/South Beach - March 2009**

2009 marked the 3<sup>rd</sup> year in a row that AYSS had a booth set up in the Super Yacht Pavilion of the annual Seatrade show in Miami/South Beach Florida.

The show has been around for about 25 years and is focused mainly at the Cruise Ship Industry. It was and has been an excellent showcase for AYSS but unfortunately the Super Yacht Pavilion was not included this year although the Super Yacht symposiums were presented.

Exhibitors at the show this year were from all over the globe with all the major European Ports well represented as well as Asian destinations.

Global suppliers are well represented with companies such as Caterpillar and MAN on hand with their large engines and technical specialists. If you need it for a Cruise Ship It was on hand for display at this event.

Also it is a great opportunity for our North American members to meet our many members and friends from Continental Europe and the Caribbean. Our European Members were all at Seatrade first and foremost for the Cruise Ship segment of their Business but nevertheless showed great interest and support of AYSS.

A cocktail party meet and greet was held on the Wednesday March the 18<sup>th</sup> where old friendships were renewed and new ones created amongst AYSS membership.

Again this year we showcased the Association with many of the AYSS members generously taking their turn manning the booth on Wednesday and Thursday. We had a number of inquiries about becoming a member of AYSS which resulted in information being quickly sent to them for their perusal.

The Triton magazine was able, through their connections, to arrange a limited number of Passes to the Super Yacht Symposiums, which were held on Wednesday and Thursday of the show and it was here that about one dozen Superyacht Captains and Engineers were met by various AYSS members.

Going forward, time will only tell, if AYSS will continue to be represented at Seatrade or perhaps our efforts should be focused on more specific Superyacht opportunities.

AYSS members attending and supporting the cocktail reception were:

Brian Donovan of Premier Marine Services in Halifax Canada,  
New Member - Mark Soares, of Bermuda Yacht Services.

Thorsten Schulz and Fernando Salgado of HR Roever,

Jan Ohlson of Lindholm Cruise Service, Anders Pedersen of TR Shipping, Denmark

João Welsh of JMF Shipping  
Funding for the Cocktail Party was also received from TR Shipping Norway, Catalano Shipping and Mid Atlantic Yacht Services.

Also present were representatives from Incargo and The Triton.

*Write up and photo by Brian Donovan  
Premier Marine Services, Canada*

**Thank you to all the members for their support at Seatrade and especially to Brian for his organisational help and to Duncan for his valuable advice.**

### AYSS at Genoa – 4-8<sup>th</sup> May

AYSS members attended Genoa Charter Boat Show, with a few meeting for the arranged breakfast on the 4<sup>th</sup> May at the Jolly Hotel Marina.

### AYSS at the American Superyacht Forum 11-14<sup>th</sup> May

AYSS was represented by a few members at the American Superyacht Forum in Seattle with Mark Wightman from Integrated Marine, New Zealand speaking as one of the delegates.

## **New AYSS Associate Members:-**

AYSS welcomes **Professional Captain's Services** as New Associate Members. Charlie Petosa based in Fort Lauderdale, USA can be contacted on [charliep@westmarine.com](mailto:charliep@westmarine.com)

## **New AYSS Members**

A warm welcome to the following:-

### **S & D Yachts (Tunisia) Ltd**

Rue Ali Belhuane  
7000 Bizerte  
Tunisia

Contacts: Mark Kissaun and Peter Lowell

[mdk@sdyachts.com](mailto:mdk@sdyachts.com)  
Tel: 356 21 331515

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### **Island Sailors**

Janavary Hingun  
Male  
20050  
Maldives

Contact: Mohamed Nasheed (Nash)

[nash@islandsailors.com](mailto:nash@islandsailors.com)  
Tel: 960 333 2536

## **Correction to Members Address**

Apologies to Mathez Monaco International SAM.

The correct address is:-  
19 Avenue des Castelans  
Stade Louis II  
MC 98000  
Monaco